

Member Benefit	Non-Business Memberships	Introductory Membership	Business Investor	Corporate Investor	Key Investor	Civic Investor
	<i>Individual (Generally reserved for retirees, politicians, etc.): \$75</i>	<i>\$200 This membership has very limited benefits of membership.</i>	<i>1 FTE: \$320 (\$28/month; \$84/quarter)</i>	<i>\$1,500 (\$133.33/month; \$400/quarter)</i>	<i>\$2,500 (\$220.83/month; \$662.50/quarter)</i>	<i>\$4,000 (\$353.33/month; \$1,060/quarter)</i>
	<i>Student (Full-Time K - 12th Grade or Full-Time Undergraduate): \$25</i>	<i>No payment plan option. Membership is only valid for one year. Upon renewal date, membership renews at Business Investor tier, unless canceled in writing before the renewal date.</i>	<i>2 - 50 FTE: \$350 (\$31/month; \$93/quarter)</i>	<i>Large Corporations with 151+ Full-Time Employees will pay the Corporate Investor Rate.</i>		
			<i>51 - 150 FTE: \$850 (\$75/month; \$225/quarter)</i>			
			<i>Non-Profit (501 c3 or 501 c4): \$175 (\$15/month; \$45/quarter)</i>			
	Benefits	Benefits	Benefits	Includes Business Investor Benefits	Includes Business Investor Benefits	Includes Business Investor Benefits
Information & Resources, Advocacy						
Free or reduced cost pricing for Chamber-Hosted Events	X	X (Reduced Pricing)	X			
Insider Newsletter (weekly)	X	X (Once/quarter)	X			
MEC Education Series Discount		X	X			
Backto.Biz Video Series	X		X			
Business Voice with Lawmakers and Policymakers	X	X	X			
Virginia Chamber of Commerce's Small Business Alliance			X			
US Chamber Federation Partnership			X			
Marketing & Networking						
B2B and B2C Referrals			X			
Committee Sponsorship, ala carte	X	Higher rate than Investors	X			
		Higher Fees Apply	X	X, one per quarter no charge (use or lose)	X, one per month no charge (use or lose)	X, one per month no charge (use or lose)
Email Campaigns, ala carte						
Enhanced "Gold Star" Listing (for volunteers only)						
Event Sponsorship, ala cart	X	Higher rate than Investors	X			
Fall Festival Carnival Alley Participant Opportunity		Based upon availability. Fee applies.	X			
Fall Festival Carnival Alley Sponsor, ala cart	X	Higher rate than Investors	X			
Featured Member Status				X	X	X
Host Educational Events		Fees Apply	X			
Host Networking Events		Fees Apply	X			
Logo on Website				X		
Linked Logo on Website					X	X
Members-Only Private FB Group	X	X	X			
Online Directory Listing		X	X			
Place to Post Deal		X	X			
				X, one per year no charge (use or lose)	X, one per year no charge (use or lose)	X, one per year no charge (use or lose)
"Fairfax's Favorites" Podcast Interviewee, ala carte			X			
"Fairfax's Favorites" Podcast Sponsor, ala carte			X			
Post Events on Calendar		Fees apply	X			
Priority on Advertisements & Social Media Posts					X	X
\$2,500 Investor Dollars for Sponsorship Opportunities						X
\$1,000 Investor Dollars for Sponsorship Opportunities					X	
\$500 Investor Dollars for Sponsorship Opportunities				X		
Ribbon-Cutting Services		Fees apply	X			
				X, one per year no charge (use or lose)	X, one per year no charge (use or lose)	X, one per year no charge (use or lose)
"Chamber Chats" Video Series						
Affinity Programs & Other Services						
Office Depot Savings Program			X			
Prescription Savings Card	X	X	X			
Staples Business Advantage, plus WorkWins	X		X			
Access to Telehealth Program and Chambers of VA Healthcare			X			
Cost Savings Program - Optimally Business Performance			X			
Notary Services	X	Fees apply	X			
Job/Classifieds/Announcements Board		Reduced fees apply	X			
Chamber Membership Plaque			X			
Chamber Membership Window Cling		X	X			
Chamber Lapel Pin	X		X			
Leadership Circle Events (Quarterly, at Minimum)					X	X
Board of Directors Position Recommendation						X
Concierge Registration to Chamber Events						X
Business Insert in New Member Packets Upon Request						X (use or lose)
Personalized Benefits based on Member Needs						X